



Certified Insurance Counselor

February 25-26, 2026 Commercial Multiline Institute Online
March 18-19, 2026 Commercial Casualty Institute Online
April 1-2, 2026 Ruble Graduate Seminar Online
April 16-17, 2026 Commercial Property Institute West Des Moines, IA & Online
May 27-28, 2026 Ins. Company Operations Institute West Des Moines, IA & Online
June 3-4, 2026 Commercial Multiline Institute Online
July 22-23, 2026 Agency Management Institute Online
August 27-28, 2026 Ruble Graduate Seminar West Des Moines, IA & Online
September 23-24, 2026 Commercial Casualty Institute Omaha, NE & Online
October 14-15, 2026 Personal Lines Institute Online
November 4-5, 2026 Life & Health Institute Online
December 2-3, 2026 Commercial Property Institute Online



Certified Professional Insurance Agent

February 10, 2026 CPIA 1: Position for Success
March 25, 2026 CPIA 2: Implement for Success
April 10, 2026 CPIA 3: Sustain Success
May 20, 2026 Special Topic: An Agent's Guide to Understanding & Mitigating Cyber Exposures
August 18, 2026 CPIA 1: Position for Success
September 17, 2026 CPIA 2: Implement for Success
October 21, 2026 CPIA 3: Sustain Success
November 19, 2026 Special Topic: Disaster & Continuity Planning for Businesses & Families



Certified Insurance Service Representative

February 3, 2026 Life & Health Essentials
February 24, 2026 Commercial Casualty II
March 10, 2026 Insuring Personal Residential Property
March 24, 2026 Other Personal Lines Solutions
April 7, 2026 Insuring Personal Auto Exposures
April 28, 2026 Commercial Casualty II
May 5, 2026 Elements of Risk Management
May 19, 2026 Insuring Personal Residential Property
June 9, 2026 Insuring Commercial Property
June 23, 2026 Insuring Personal Auto Exposures
July 14, 2026 Commercial Casualty I
July 28, 2026 Agency Operations
August 4, 2026 Other Personal Lines Solutions
September 1, 2026 Elements of Risk Management
October 6, 2026 Commercial Casualty II
October 20, 2026 Insuring Commercial Property
November 17, 2026 William T. Hold Seminar – Personal
December 8, 2026 Agency Operations

CISR - \$165

CPIA - \$165/Members or \$185/Non-Members

CIC - \$445 Ruble - \$450

www.pianeia.com

