



Ruble Graduate Seminar

PIA Nebraska Iowa Webinar Event

Nebraska/Iowa (PIA) Webinar Event, WB

Apr 01-Apr 02 CT | Webinar

Topics	Date	Time	Speaker
Join Webinar	Apr 01, 2026	07:45 AM-08:00 AM	
Commercial Insurance Issues That Cause Heartburn	Apr 01, 2026	08:00 AM-12:00 PM	Terry Tadlock CIC, CPCU, CRIS Correll Insurance Group of Hilton Head, Hilton Head Island, SC
Lunch - on your own	Apr 01, 2026	12:00 PM-01:00 PM	
Business Income...The Mystery Continues	Apr 01, 2026	01:00 PM-05:00 PM	Terry Tadlock CIC, CPCU, CRIS Correll Insurance Group of Hilton Head, Hilton Head Island, SC
Join Webinar	Apr 02, 2026	07:45 AM-08:00 AM	
Certificates of Insurance and Additional Insureds: Navigating the Maze	Apr 02, 2026	08:00 AM-12:00 PM	Cathy Trischan CIC, CRM, CPCU, ARM, AAI, AU, CRIS, MLIS, TRIP, CBIA CATHERINE TRISCHAN, Wall Township, NJ
Lunch - on your own	Apr 02, 2026	12:00 PM-01:00 PM	
Insuring the Building Project: Builders Risk and Installation Floater	Apr 02, 2026	01:00 PM-05:00 PM	Cathy Trischan CIC, CRM, CPCU, ARM, AAI, AU, CRIS, MLIS, TRIP, CBIA CATHERINE TRISCHAN, Wall Township, NJ

Educational Consultant:

Jerry Kennedy, CIC

Kennedy Training and Consulting, Electric City, WA

What Time Does This Start For Me?

Pacific

Mountain

Central

Eastern

5:45 AM

6:45 AM

7:45 AM

8:45 AM



Topic Descriptions

Wednesday, April 1, 2026

8:00 AM – 12:00 PM

Section 1

Commercial Insurance Issues That Cause Heartburn

Using various claim situations, insurance professionals will identify some common coverage issues that create problems. They will discuss issues related to setting building limits, coinsurance, valuation, business auto symbols, drive other car coverage, damage to property, liquor liability, and loading and unloading. They will review the appropriate policy and endorsements and determine whether coverage is provided and how best to address any gaps in coverage.

12:00 PM – 1:15 PM - Lunch – on your own

1:15 PM – 5:15 PM

Section 2

Business Income... The Mystery Continues

In this session, participants take an in-depth look at the business income exposure. They review business continuation plans and learn the finer points of policy language and its effects on the insured. They will be able to explain the pros and cons of various endorsements, the use of the Extra Expense Coverage Form and the Leasehold Interest Coverage Form. Using a business income case study, participants will better understand catastrophe planning and be able to explain how Business Income Coverage, when properly designed, is critical to this process.

Thursday, April 2, 2026

8:00 AM – 12:00 PM

Section 3

Certificates of Insurance and Additional Insureds: Navigating the Maze

Certificates of Insurance and the related issue of Additional Insureds are often sources of frustration, confusion, and E&O claims for the insurance producer. In this session, agents will review critical things to consider before issuing a certificate and identify ways to avoid some of the common problems and errors. They will discuss Additional Insureds in-depth, how they work, and how coverage is limited, as well as some common problems that can arise. The course will review the most commonly used Additional Insured Endorsements and examine requests frequently made of agents that may be problematic.

12:00 PM – 1:15 PM - Lunch – on your own

1:15 PM – 5:15 PM

Section 4

Insuring the Building Project: Builders Risk and Installation Floater

Agents will discuss how to insure building projects using Builders Risk Coverage forms. They will identify some of the pitfalls to using Commercial Property policies to cover construction and renovation projects. They will review key features to look for in a Builders Risk Policy and discuss how to examine important conditions and exclusions related to coverage. They will learn how to use the Installation Floater to meet the needs of trade contractors involved in building projects.