



Meet the Speakers

Samuel T. Bennett, AFIS, CIC, CPIA, CRIS

Sam Bennett is an active retail producer, presenter, and shareholder in Harrison Agency, Inc. of Columbia, MO. He began his insurance career in 1987 and has been an Independent Insurance Agent from the beginning. He has worked with individuals, families, and small businesses his entire career. In this capacity, he has worked in the personal lines, commercial lines, agribusiness and life and health marketplaces. As a result of working with many types of clients, many carriers, and many coverage needs, Sam has grown to understand and appreciate the many important ways an insurance professional must work with markets and clients in today's insurance world.

Sam obtained his Certified Insurance Counselor (CIC) designation in 1996. He has taught coursework for the National Alliance in their CISR program since 2000, has presented in their CIC program since 2004, and in 2009 became a National Faculty Member of the Society of CIC. Sam is also a National Faculty Member in the Agribusiness and Farm Insurance Specialist (AFIS) program and is a speaker in the AIMS Society's Certified Professional Insurance Agent (CPIA) program and IRMI's Construction Risk Insurance Specialist (CRIS) program. He has been called upon to offer insurance education in conferences and symposiums across the country over the past fifteen years and has provided services to several law firms in the capacity of expert consultant. Sam is the Past President of the Missouri Insurance Education Foundation.

Lori Rummelt, CIC, CIE, CPIA

Lori Heemstra has over thirty years of experience in the insurance industry, seventeen of which were with a large independent agency where she has served as Commercial Lines Manager. Lori possesses strong hands-on proficiency with agency operations, training, development of consistent professional standards and agency errors and omissions (E&O) loss control. She is skilled at optimizing the use of agency technology.

In 2018, Lori joined LaPorte Consulting by providing operations consulting and education. Her experience with utilizing systems and streamlining workflows as made her a sought-after resource.

Lori is an E&O auditor, an approved instructor for the Certified Professional Insurance Agent (CPIA) program and teaches a number of continuing education classes, including those with emphasis on agency management and Errors and Omissions (E&O) loss control. She has earned the professional designations of Certified Insurance Counselor (CIC), Certified Professional Insurance Agent (CPIA) and Certified Insurance Educator (CIE).

Scott Treen, CIC, CPIA

Scott Treen is the President of Treen Insurance Agency in Jefferson, Ohio. He has more than 30 years of experience as an insurance professional. He earned a bachelor's degree from Youngstown State University in 1981 and holds the CIC and CPIA designations.

Scott received the Jack V Hedges Educator of the year award in 2007 from the Professional Insurance Agents of Ohio and is on the National Faculty for the National Alliance.

Scott has taught for CISR, CIC, LUTCF, CPIA and other professional development courses and speaks to various civic groups. He has also taught insurance related curriculum to high school students. He was past president of the Ashtabula County Life Underwriters Association.