

# The Society of Certified Insurance Counselors

## Insurance Company Operations

Omaha, NE, WB • May 12-13, 2021

### Wednesday, May 12, 2021

7:45 AM - 8:00 AM

8:00 AM - 10:15 AM

**SECTION 1**

**Join Webinar**

**EXECUTIVE STRATEGIES**

Mr. John Neal, MBA

10:15 AM - 12:15 PM

**SECTION 2**

**ACTUARIAL PRACTICES & ACCOUNTING**

Mr. John Neal, MBA

12:15 PM - 1:15 PM

**Lunch**

1:15 PM - 5:15 PM

**SECTION 3**

**UNDERWRITING**

Mr. John Neal, MBA

5:15 PM - 5:30 PM

**Exam Briefing**

### Thursday, May 13, 2021

7:45 AM - 8:00 AM

**Join Webinar**

8:00 AM - 10:00 AM

**SECTION 4**

**PRODUCT DEVELOPMENT**

Mrs. April Nicole Sherrill Wyatt, CIC

10:00 AM - 12:00 PM

**SECTION 5**

**AGENCY/POLICYHOLDER SERVICES**

Mrs. April Nicole Sherrill Wyatt, CIC

12:00 PM - 1:00 PM

**Lunch**

1:00 PM - 5:00 PM

**SECTION 6**

**CLAIMS**

Mrs. April Nicole Sherrill Wyatt, CIC

**This class switched to instructor-led online.**

### Faculty

John Neal, MBA  
*Pittsburgh, PA*

April Nicole Sherrill Wyatt, CIC  
*Penn National Insurance, Greensboro, NC*

### Ed Consultant

Victor A. Puleo, Ph.D., CIC, CFP  
*Butler University, Indianapolis, IN*

### Program Location

Address & Phone: **PIA Nebraska & Iowa Instructor-led Online**  
**Cour**  
920 S 107th Ave Ste 305  
Omaha, NE, WB 68114